



Effective May 1, 2019 through April 30, 2025

Products and Services Available

This category includes non-sterile latex, vinyl, nitrile and polyurethane gloves examination gloves which are routinely used to provide barrier protection and prevent skin and mucous membrane exposure when in contact with blood or other body fluids of any patient and medical-grade sterile gloves not included in surgical exam gloves (for bedside procedures or other point of care procedures requiring sterile gloves).

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with Ansell, Cardinal, Halyard, IHC, J2 Medical, Medline, S2S and Tronex.
- A PMDF/PA is not required with Medgluv due to single tier offering.

Aggregation Opportunities

Aggregation is allowed for multi-facility systems, group purchasing organizations and established networks of facilities with all suppliers.

Class of Trade

- Agreements with Ansell, Halyard, IHC, Medgluv, S2S and Tronex are available to acute care, non-acute healthcare and non-healthcare facilities.
- Agreements with Cardinal and Medline are available to select healthcare classes of trade. See each supplier's Exhibit B-2 for details.
- The agreement with J2 Medical is available to acute care, non-acute healthcare, non-healthcare facilities, including business and industry, retail pharmacies and durable medical equipment suppliers.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Ansell, IHC and Medline.
- Pricing is firm for the term of the agreement with Cardinal, Halyard and Tronex; seller may request a price adjustment proportionate to the aggregate increase in raw materials or logistics.
- Pricing is firm for 36 months with Medgluv and S2S Global; after May 1, 2022, any price adjustment will be proportionate in the aggregate to the raw materials or logistics that are driving the price adjustment.
- Due to numerous price changes in this category throughout its lifecycle, the original financial analysis is no longer applicable. As pricing continues to fluctuate in this space, an updated financial analysis is not available.
- J2 Medical and Medgluv offer an early payment discount.
- Halyard has a minimum order requirement of 500 cases per purchase order across all healthcare lines.
- Available through distribution: Ansell, Cardinal, Halyard, IHC, Medgluv, Medline, S2S, Tronex
- Available direct: Ansell, Halyard, J2 Medical, Medgluv, Medline, S2S (container shipments only), Tronex

Contracted Suppliers		
Supplier	New Contract	Expiring Contract
Ansell	PP-NS-1225	New
CardinalHealth™	PP-NS-1226	PP-NS-934
HALYARD	PP-NS-1227	PP-NS-935
INNOVATIVE HEALTHCARE CORPORATION	PP-NS-1228	PP-NS-936
J2 MEDICAL SUPPLY	SD-NS-021	New
Medgluv	PP-NS-1229	PP-NS-937
MEDLINE	PP-NS-1230	PP-NS-933
S2S GLOBAL	PP-NS-1231	PP-S2-0011
TRONEX™	PP-NS-1233	New

J2 Medical, Medgluv and Tronex are minority-owned business enterprises (MBEs). IHC is a veteran-owned business enterprise (VET). Healthmark is a small business enterprise (SBE).

For information about committed programs, please visit the [Performance Groups Portal](#) or the [portfolio books page](#) in PremierConnect®.

Updates:

- All contracts in this category have been extended and now expire April 30, 2025.
- J2 Medical has been added to this category with a SEEDS™ agreement effective February 1, 2022.
- Sempermed (PP-NS-1232) has terminated its agreement, effective August 1, 2020.
- Suppliers have been added to the category. These products are being added to the Premier contract to provide additional product options during the COVID-19 pandemic. [Click here](#) for more information on the suppliers and product offerings added in response to the COVID pandemic.



Effective May 1, 2019 through April 30, 2025

Supplier Contact Information

- Ansell Healthcare Products LLC: Dan James, 732.345.5400, dan.james@ansell.com
- Cardinal Health 200 LLC: David Smith, 949.842.9543, david.smith08@cardinalhealth.com
- O&M Halyard Inc: Katie Acker, 804.599.7513, katie.acker@owens-minor.com
- Innovative Healthcare Corporation (IHC): Joel Robinson, 918.245.8400, jrobinson@ihcsolutions.com
- J2 Medical Supply Inc.: Fred Lewis, 818.585.6043, fred.lewis@j2medicalsupply.com
- Medgluv Inc: Jerry Leong, 954.586.5309, jleong@medgluv.com
- Medline Industries Inc: Derrick Fitchena, 773.771.2021, dfitchena@medline.com
- S2S Global: Laurie Crozier, 615.708.4142, laurie_crozier@s2s-global.com
- Tronex International Inc: Edmund Tai, 973.335.2888, etai@tronexcompany.com

Note: Supplier contact information is current as of July 19, 2022. For up-to-date contact information, see the supplier's detail tab in Supply Chain Advisor.

Related Categories

- Disposable Non-sterile Protective Apparel: Non-sterile disposable gowns, scrub suits, coveralls, aprons, lab coats/jackets, head gear/caps and shoe covers
- Surgeon Gloves: Sterile gloves used by the surgical scrub team to provide protection to the team and sterility to the patient

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF version of the toolkit that maintains the integrity of links to Premier resources. This document is unable to be edited.
- Product cross reference: An Excel spreadsheet reference identifying product comparisons and functional equivalents. Both non-awarded supplier and awarded supplier product information are included.
- J2 Medical addition: A PDF update document providing information about new suppliers added to the category.

NOT FOR DISTRIBUTION



Effective May 1, 2019 through April 30, 2025



Table of Contents

The following tools and resources within this toolkit are designed to assist you through the value analysis process:

- [Category information](#)
- [Product and service offering](#)
- [Critical specifications](#)
- [Product and service review tips](#)
- [Supplier tiers](#)
- [Financial analysis](#)
- [Terms and conditions](#)
- [Market highlights](#)
- [Sourcing summary](#)



Visit [Supply Chain News](#) for all of the latest supply chain updates.

Why Premier's Participating Member Designation Form (PMDF) and price activation (PA) are important

- Ensures member and supplier agreement for both appropriate price tier(s) and applicable facilities
- Enables member visibility to the PMDF/PA status in the Supply Chain Advisor catalog at the contract and price tier level.
- Enables transmission of PMDF/PA information to SpendAdvisor® and Global Healthcare Exchange (GHX).
- Provides price tier visibility for boarded distributors (i.e., distributors with direct access to Supply Chain Advisor on all contracts where they were selected as a distributor).

Have questions regarding these agreements or looking for someone to review a quote? Reach out to Premier's [Portfolio Advisors](#).

At Premier, our portfolio advisors aid members in product identification and selection by developing tools and resources to help members evaluate products and clinical practice. By acting as a technical consultant, the portfolio advisors conduct product line and cost analysis to help members improve utilization, clinical and financial outcomes and optimize Premier agreements.

PremierConnect communities

- [Supply Chain News community](#): This community features a rolling feed with updates on contract launches, portfolio books, webinars, supplier promotions, group buys and industry updates. Content is organized according to Premier's service lines making service-line specific information quick and easy to find.
- [Disaster Preparedness and Response community](#): This community contains disaster training protocols, checklists, playbooks and supplier resources to help members prepare in advance of a disaster.

Premier Solution Center

The Premier Solution Center is a central point of contact for all Premier-related questions. Its phone lines are staffed weekdays from 7 a.m. to 7 p.m. CT. Premier Solution Center can be reached at 877.777.1552 or solutioncenter@premierinc.com. Pricing and other contract information may be accessed through Premier's Supply Chain Advisor® catalog at <https://premierconnect.premierinc.com>.



Effective May 1, 2019 through April 30, 2025



Category Information

Exam gloves are designed to protect the skin from exposure to bloodborne pathogens and other potentially infectious substances. They should be worn when anticipating direct contact with blood, bodily fluids or patients who are infectious, as well as before touching potentially-contaminated patient care equipment and environmental surfaces. Wearing gloves does not replace the need for hand-washing, and healthcare workers should wash their hands immediately before putting on gloves. The selection of glove type is based on various factors, including latex sensitivity, size, material and anticipated contact with chemicals.

The American Society of Testing and Materials (ASTM) International is a voluntary standards organization that publishes quality guidelines determined by industry consensus. For each type of examination gloves (nitrile, vinyl, latex), ASTM publishes standards related to:

- Water leak
- Thickness of a single layer of the glove
- Strength or tensile strength – The lower the tensile strength, the more easily materials of the same thickness can break when snagged or applied pressure.
- Elongation – How much the glove can stretch
- Modulus, resistance to movement or stress at 500 percent elongation – The amount of force or effort required to stretch the glove

ASTM also tests chemical permeation for chemotherapy gloves. Gloves used for protection against chemotherapy drugs must be selected specifically for the type of chemicals used. Chemotherapy handling information should be listed on the outside of glove boxes. Individual gloves vary depending on the type of chemotherapy drug.

Applicable ASTM standards

- [D3578](#) – Standard specification for rubber examination gloves
- [D3767](#) – Standard for the measurement of rubber dimensions
- [D412](#) – Test method for tensile strength tension
- [D5151](#) – Test method for detection of holes in medical gloves
- [D5250](#) – Standard specification for poly(vinyl chloride) gloves for medical application
- [D5712](#) – Test method for analysis of aqueous extractable protein in natural rubber
- [D6124](#) – Test method for residual powder on medical gloves
- [D6319](#) – Standard specification for nitrile examination gloves for medical application
- [D6499](#) – Test method for the immunological measurement of antigenic protein
- [D6977](#) – Specification for polychloroprene examination gloves for medical application
- [D6978](#) – Standard practice for assessment of resistance to permeation by chemotherapy drugs
- [D7103](#) – Standard guide for the assessment of medical gloves
- [F1671](#) – Test method for resistance to penetration by blood-borne pathogens using Phi-X174 bacteriophage penetration

USP <797> Pharmaceutical Compounding – Sterile Preparations

This [general chapter](#) provides procedures and requirements for compounding sterile preparations.

“Studies support the use of sterile rather than non-sterile gloves in the reduction of initial bio-burden. Gloves must be inspected by personnel on a routine basis during the compounding process to check for tears or holes.”



Effective May 1, 2019 through April 30, 2025

Category Information (Continued)

USP <800> Pharmaceutical Compounding – Sterile Preparations

This [general chapter](#) describes practice and quality standards for handling hazardous drugs (HDs) to promote patient safety, worker safety, and environmental protection. Handling HDs includes, but is not limited to, the receipt, storage, compounding, dispensing, administration, and disposal of sterile and nonsterile products and preparations.

USP <800> guidelines (section 7.1) for exam gloves include:

- When chemotherapy gloves are required, gloves must meet ASTM standard D6978.
- Chemotherapy gloves should be worn to handle all hazardous drugs (HDs), including non-antineoplastics and only for reproductive risk only HDs.
- Chemotherapy gloves must be powder-free because powder can contaminate the work area and absorb and retain HDs.
- Gloves must be inspected for physical defects before use. Do not use gloves with pinholes or weak spots.
- When used for sterile compounding, the outer chemotherapy gloves must be sterile.
- Chemotherapy gloves should be changed every 30 minutes unless otherwise recommended by the manufacturer's documentation and must be changed when torn, punctured, or contaminated.
- Hands must be washed with soap and water after removing gloves.

Applicable ANSI/American Dental Association standards:

- [76](#) – Non-sterile natural rubber latex gloves for dentistry
- [102](#) – Non-sterile nitrile gloves for dentistry
- [103](#) – Non-sterile poly(vinyl chloride) gloves for dentistry

The U.S. Food and Drug Administration determines acceptable quality level (AQL) minimum manufacturing requirements based on ASTM testing methods. Holes in gloves are discovered through water leakage testing, and the number of holes per 100 gloves is calculated. As of December 29, 2008, the number of gloves per 100 found to have pinholes could not exceed 2.5, down from a previous level of 4.0. A batch of medical gloves found to have more than 2.5 defective gloves per 100 may not be sold in the United States.

Usage practices may reduce the performance of barrier protection. These include, but are not limited to:

- Storage conditions
- Length of wear – The longer a glove is used, the greater chance for barrier breakdown and microorganism transfer.
- Hand lotions and sanitizers -- Hand lotion used under gloves and hand sanitizer that is still wet when gloves are put on may cause glove material to break down.
- Donning – Stretching gloves an inordinate amount when putting on or taking off gloves can cause ruptures.
- Sizing – Gloves that are too big may allow liquids and pathogens in and out, and gloves that are too small may stretch and break.
- Ready identification of glove type – Healthcare workers may select the wrong glove for a procedure that needs a different and/or greater barrier.

The Centers for Disease Control and Prevention estimates that one in 10 people are sensitive to natural rubber latex. Healthcare workers are known as a high-risk group for latex sensitization because of their repeated exposure to latex. The Occupational Safety and Health Administration offers recommended strategies for risk reduction, prevention and management of worker exposure related to natural rubber latex gloves. Powder-free residue, powder amount and protein content standards are also published by ASTM.

Sources: [ASTM International](#), [Centers for Disease Control and Prevention](#), [U.S. Food and Drug Administration](#), [Premier Safety Institute](#)[®]



Effective May 1, 2019 through April 30, 2025



Product and Service Offering

Product images are a representation of products included in this category. For a complete list of contracted products, please see Supply Chain Advisor® for more details. Press Ctrl and click on the supplier name to visit supplier websites.

	<u>Ansell</u>	<u>Cardinal</u>	<u>Halyard</u>	<u>IHC</u>	<u>Medgluv</u>	<u>Medline</u>	<u>S2S</u>	<u>Tronex</u>
Vinyl	✓	✓	✓	✓	✓	✓	✓	✓
Stretch vinyl	✓	✓	✓	✓	✓	✓	✓	✓
Latex	✓	✓	✓	✓	✓	✓	✓	✓
Nitrile	✓	✓	✓	✓	✓	✓	✓	✓
Chemotherapy	✓	✓	✓	✓	✓	✓	✓	✓
Sterile	✓	✓	✓	✓	✓	✓	✓	✓
Pink	✓			✓	✓	✓		
Blue	✓	✓	✓	✓	✓	✓	✓	✓
Purple		✓	✓	✓	✓		✓	
Lavender			✓	✓	✓		✓	✓
Powder-free	✓	✓	✓	✓	✓	✓	✓	✓
Textured	✓	✓	✓	✓	✓	✓	✓	✓
Coated glove		✓	✓	✓	✓	✓		
EMS glove		✓	✓	✓	✓	✓		✓
Fentanyl						✓	✓	
Glove sizes	XS-2XL	XS-XL	XS-3XL	XS-3XL	XS-2XL	XS-2XL	XS-XL	XS-3XL
Product images								



Effective May 1, 2019 through April 30, 2025



Critical Specifications

Premier considered the criteria below when making contract award decisions. These are the recommended variables for evaluation in product selection. All information comes directly from supplier responses to Premier's Request for Information.

	Ansell	Cardinal	Halyard	IHC
Product Information				
Food and Drug Administration (FDA) clearance	Supplier did not provide	Yes	Yes	Yes
Recalls within the last three years	No	No	No	No
Backorders within the last two years	Yes	Yes	Yes	No
Backorder notification	< 24 hours	< 24 hours	48 to 72 hours	< 24 hours
Contra-indications	Supplier did not provide	No	Yes - see instructions for use	No
Minimum shelf life	Supplier did not provide	≥ 3 years	≥ 3 years	≥ 3 years
Critical Criteria				
USP 800 compliant	Yes	Speak directly to the supplier	Yes	Yes
Accelerator-free option	Yes	Low dermatitis potential offering	Speak directly to the supplier	Yes
Latex-free option	Yes	Yes	Yes	Yes
Meet National Fire Protection Association (NFPA) standards	No	No	Yes	Yes
Meet ASTM standards	Yes	Yes	Yes	Yes
Powder-free option	Yes	Yes	Yes	Yes
Chemotherapy labeling	Yes	Yes	Yes	Yes
Supplier Attributes				
ISO registered	Yes	Yes	Yes	Yes
Staff educational offerings, such as continuing education units (CEUs)	CEUs, in-house seminars and training products, online webinars and education materials, at-home education materials	Speak directly to the supplier	CEUs, in-house seminars and training products, online webinars and education materials, at-home education materials	In-house seminars and training products, online webinars and education materials
Manufacturing locations	Supplier did not provide	Supplier did not provide	Thailand, Malaysia, China, Indonesia	Supplier did not provide
Sales representatives – acute care (full-time employees)	21 to 40	> 100	> 100	21 to 40
Sales representatives – alternate site (full-time employees)	5 to 20	> 100	> 100	21 to 40
Clinical representatives (full-time employees)	< 5	11 to 20	> 30	< 5
Toll-free customer service support	8 hours a day/ 5 days a week	8 hours a day/ 5 days a week	8 hours a day/ 5 days a week	8 hours a day/ 5 days a week



Effective May 1, 2019 through April 30, 2025

Critical Specifications (Continued)

	Medgluv	Medline	S2S Global	Tronex
Product Information				
Food and Drug Administration (FDA) clearance	Yes	Yes	Yes	Yes
Recalls within the last three years	No	No	No	No
Backorders within the last two years	No	No	No	No
Backorder notification	24 to 48 hours	24 to 48 hours	24 to 48 hours	< 24 hours
Contra-indications	Yes - latex allergy warning	No	Yes - latex allergy warning	No
Minimum shelf life	≥ 3 years	2 to 3 years	≥ 3 years	2 to 3 years
Critical Criteria				
USP 800 compliant	Yes	Yes	Yes	Yes
Accelerator-free option	Yes	Yes	No	Low dermatitis potential offering
Latex-free option	Yes	Yes	Yes	Yes
Meet National Fire Protection Association (NFPA) standards	Yes	Yes	Not tested	No
Meet ASTM standards	Yes	Yes	Yes	Yes
Powder-free option	Yes	Yes	Yes	Yes
Chemotherapy labeling	Yes	Yes	Yes	No
Supplier Attributes				
ISO registered	No	Yes	Yes	Yes
Staff educational offerings, such as continuing education units (CEUs)	CEUs, in-house seminars and training products, online webinars and education materials, at-home education materials	CEUs, in-house seminars, online webinars and education materials	In-house training products	In-house seminars and training products, online webinars and education materials
Manufacturing locations	Malaysia, China, Indonesia, Taiwan	Malaysia, China	Malaysia, China	Malaysia, China
Sales representatives – acute care (full-time employees)	5 to 20	> 100	5 to 20	5 to 20
Sales representatives – alternate site (full-time employees)	5 to 20	> 100	5 to 20	5 to 20
Clinical representatives (full-time employees)	< 5	> 30	< 5	< 5
Toll-free customer service support	8 hours a day/ 7 days a week	24 hours a day/ 7 days a week	8 hours a day/ 5 days a week	8 hours a day/ 5 days a week



Effective May 1, 2019 through April 30, 2025



Product and Service Review

Factors influencing the decision to move suppliers through the contracting process focused on committee member discussions and [critical specifications](#).

When conducting a product review in your facility, consider:

- User comfort, fit and ease of putting on the glove
- Patients or clinicians with latex allergies
- Chemotherapy usage within your facility
- Chemicals encountered in the clinical environment and the protection the specific gloves provides
- Ease of tearing or puncturing the gloves

Consider speaking with the following influencers and decision makers:

- Nursing staff
- Infection control



Supplier Tiers

New supplier →

Ansell New Tiers (PP-NS-1225)	
Total Purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required
Tier 2	≥ 80% participation OR academic health system

Cardinal Expiring Tiers (PP-NS-934)	
Total Purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required
Tier 2	\$100,000 to < \$900,000 OR ≥ 80% participation
Tier 3	\$900,000 to < \$3,500,000
Tier 4	\$3,500,000 to < \$7,000,000
Tier 5	≥ \$7,000,000

→

Cardinal New Tiers (PP-NS-1226)	
Total Purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required
Tier 2	\$100,000 to < \$900,000 OR ≥ 80% participation OR academic health system
Tier 3	\$900,000 to < \$2,000,000
Tier 4	\$2,000,000 to < \$7,000,000
Tier 5	≥ \$7,000,000
Tier 6	≥ 750 cases to < 1,250 cases per month
Tier 7	≥ 1,250 cases per month



Effective May 1, 2019 through April 30, 2025

Supplier Tiers (Continued)

Halyard Expiring Tiers (PP-NS-935)	
Total Purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required
Tier 2	\$100,000 to < \$900,000 OR ≥ 80% participation
Tier 3	\$900,000 to < \$3,500,000
Tier 4	≥ \$3,500,000
Tier 5	≥ \$3,500,000 AND ≥ 80% participation

→

Halyard New Tiers (PP-NS-1227)	
Total Purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required
Tier 2	\$100,000 to < \$900,000 OR ≥ 80% participation OR academic health system
Tier 3	\$900,000 to < \$3,500,000
Tier 4	≥ \$3,500,000
Tier 5	≥ \$3,500,000 AND ≥ 80% participation

IHC Expiring Tiers (PP-NS-936)	
Total Purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required
Tier 2	\$75,000 to < \$500,000
Tier 3	≥ \$500,000

→

IHC New Tiers (PP-NS-1228)	
Total Purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required
Tier 2	\$75,000 to < \$500,000
Tier 3	≥ \$500,000 OR academic health system

Medgluv Expiring Tiers (PP-NS-937)	
Total Purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required

→

Medgluv New Tiers (PP-NS-1229)	
Total Purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required

Medline Expiring Tiers (PP-NS-933)	
Total Purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required
Tier 2	\$100,000 to < \$900,000 OR ≥ 80% participation
Tier 3	\$900,000 to < \$3,500,000
Tier 4	≥ \$3,500,000

→

Medline New Tiers (PP-NS-1230)	
Total Purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required
Tier 2	\$100,000 to < \$900,000 OR ≥ 80% participation OR academic health system
Tier 3	\$900,000 to < \$3,500,000
Tier 4	≥ \$3,500,000

S2S Expiring Tiers (PP-S2-001I)	
Total Purchases (per calendar year)	
Tier 1	< 80% participation
Tier 2	≥ 80% participation OR academic health system

→

S2S New Tiers (PP-NS-1231)	
Total Purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required
Tier 2	≥ 80% participation OR academic health system



Effective May 1, 2019 through April 30, 2025

Supplier Tiers (Continued)

New supplier →

Tronex New Tiers (PP-NS-1233)	
Total Purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required
Tier 2	\$100,000 to < \$500,000 OR ≥ 80% participation
Tier 3	\$500,000 to < \$1,000,000 OR academic health system
Tier 4	≥ \$1,000,000



Financial Analysis

Due to numerous price changes in this category throughout its lifecycle, the original financial analysis is no longer applicable. As pricing continues to fluctuate in this space, an updated financial analysis is not available.

Please see Supply Chain Advisor for each supplier's current pricing. If you have any questions, please reach out to the Premier contracting manager.

NOT FOR DISTRIBUTION



Effective May 1, 2019 through April 30, 2025



Terms and Conditions

	Ansell	Cardinal Health	Halyard	IHC
Diversity status	N/A	N/A	N/A	VET
Electronic PA/PMDF	Required for Tier 2	Required for Tier 2 or higher	Required for Tier 2 or higher	Required for Tier 2 or higher
Aggregation	Allowed for multi-facility systems, GPOs and established networks of facilities	Allowed for multi-facility systems, GPOs and established networks of facilities	Allowed for multi-facility systems, GPOs and established networks of facilities	Allowed for multi-facility systems, GPOs and established networks of facilities
Class of trade	Allowed for acute care, non-acute healthcare, non-healthcare, retail pharmacies and durable medical equipment suppliers	Restrictions apply; see Exhibit B-2 for details	Allowed for acute care, non-acute healthcare, non-healthcare, retail pharmacies and durable medical equipment suppliers	Allowed for acute care, non-acute healthcare, non-healthcare, retail pharmacies and durable medical equipment suppliers
Local negotiation	Allowed	Allowed	Allowed	Allowed
Grandfathering	Not contracted for	Not contracted for	Not contracted for	Not contracted for
Price protection	Firm for the term of the agreement	Firm for the term of the agreement; seller may request a price adjustment proportionate to the aggregate increase in raw materials or logistics	Firm for the term of the agreement; seller may request a price adjustment proportionate to the aggregate increase in raw materials	Firm for the term of the agreement
Direct/distribution	Direct and through authorized distributors	Through authorized distributors	Direct and through authorized distributors	Through authorized distributors
Payment terms*	Within 60 days of delivery, invoice receipt or acceptance, whichever is later	Per authorized distributor	Within 30 days of invoice receipt	Within 30 days of delivery, invoice receipt or acceptance, whichever is later
Early payment discount*	None	None	None	None
Electronic payments*	Electronic fund transfers (EFTs) allowed at no added cost	Per authorized distributor	Electronic fund transfers allowed	EFTs, purchase cards and credit cards allowed at no added cost
Shipping terms*	For orders ≥ \$2,500: Transportation and insurance paid by seller; For orders ≤ \$2,500: Transportation and insurance prepaid and added to member invoice Title and risk of loss transfer on delivery to member	Per authorized distributor	Transportation and insurance prepaid and added to member invoice; title and risk of loss transfer on delivery to member	Transportation and insurance paid by seller; title and risk of loss transfer on delivery to member
Freight management*	Will accommodate at no added cost	Per authorized distributor	Not contracted for	Will accommodate at no added cost
Acceptance	Within 10 business days of delivery	Within 72 hours of delivery	Within 10 business days of delivery	Within 10 business days of delivery
Minimum order*	None	Per authorized distributor	500 cases across all healthcare lines	None
Guaranteed delivery time*	5 to 7 business days	Per authorized distributor	Per authorized distributor	Per authorized distributor
Returned goods policy* See Exhibit H for details.	15% processing fee	Per authorized distributor	\$175 processing fee	Return products within 18 months of manufacture date; 20% restocking fee
Ordering instructions* See Exhibit I for details.	Phone: 800.952.9916	Per authorized distributor	Phone: 844.425.9273 Fax: 877.754.6746	Phone: 800.272.1533 Email: orders@ihcsolutions.com



Effective May 1, 2019 through April 30, 2025

Terms and Conditions (Continued)

	Medgluv	Medline	S2S Global	Tronex
Diversity status	MBE	N/A	N/A	MBE
Electronic PA/P MDF	Not required due to single tier offering	Required for Tier 2 or higher	Required for Tier 2	Required for Tier 2 or higher
Aggregation	Allowed for multi-facility systems, GPOs and established networks of facilities	Allowed for multi-facility systems, GPOs and established networks of facilities	Allowed for multi-facility systems, GPOs and established networks of facilities	Allowed for multi-facility systems, GPOs and established networks of facilities
Class of trade	Allowed for acute care, non-acute healthcare, non-healthcare, retail pharmacies and durable medical equipment suppliers	Restrictions apply; see Exhibit B-2 for details	Allowed for acute care, non-acute healthcare, non-healthcare, retail pharmacies and durable medical equipment suppliers	Allowed for acute care, non-acute healthcare, non-healthcare, retail pharmacies and durable medical equipment suppliers
Local negotiation	Allowed	Allowed	Allowed	Allowed
Grandfathering	Not contracted for	If a member currently has a locally negotiated price for a product that is lower than on this agreement, the member has the right to sustain their locally negotiated pricing throughout the term of this agreement	Not contracted for	Not contracted for
Price protection	Firm for 36 months; after May 1, 2022, any price adjustment will be proportionate in the aggregate to the raw materials or logistics that are driving the price adjustment	Firm for the term of the agreement	Firm for 36 months; after May 1, 2022, any price adjustment will be proportionate in the aggregate to the raw materials or logistics that are driving the price adjustment	Firm for the term of the agreement; seller may request a price adjustment proportionate to the aggregate increase in raw materials or logistics
Direct/distribution	Direct and through authorized distributors	Direct and through authorized distributors	Direct and through authorized distributors	Direct and through authorized distributors
Payment terms*	Within 60 days of product delivery, invoice receipt or acceptance, whichever date is later	Within 30 days of product delivery, invoice receipt or acceptance, whichever date is later	Within 30 days of product delivery, invoice receipt or acceptance, whichever date is later	Within 45 days of product delivery, invoice receipt or acceptance, whichever date is later
Early payment discount*	2% if paid within 20 days	None	None	None
Electronic payments*	Electronic fund transfers, purchase cards and credit cards allowed at no added cost	Electronic fund transfers, purchase cards and credit cards allowed at no added cost	Electronic fund transfers, purchase cards and credit cards allowed at no added cost	Electronic fund transfers, purchase cards and credit cards allowed at no added cost
Shipping terms*	Transportation and insurance paid by seller; title and risk of loss transfer on delivery to member	Transportation and insurance paid by seller; title and risk of loss transfer on delivery to member	For orders ≥ 250 cases: Transportation and insurance paid by seller For orders ≤ 250 cases: Transportation and insurance prepaid and added to member invoice Title and risk of loss transfer on delivery to member	Transportation and insurance paid by seller; title and risk of loss transfer on delivery to member



Effective May 1, 2019 through April 30, 2025

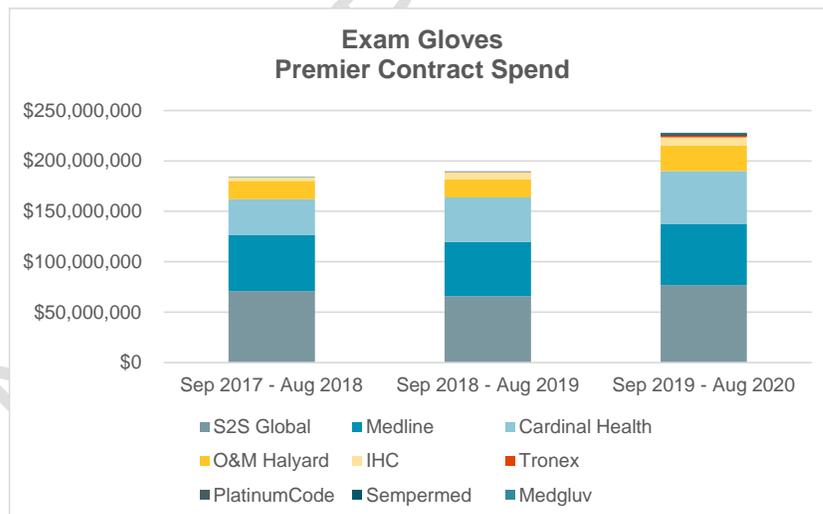
Terms and Conditions (Continued)

	Medgluv	Medline	S2S Global	Tronex
Freight management*	Will accommodate at no added cost	Will accommodate at no added cost	Will accommodate at no added cost	For orders ≥ 50 cases: Will accommodate at no added cost For orders ≤ 50 cases: Subject to the added freight cost
Acceptance	Within 10 business days of delivery	Within 10 business days of delivery	Within 10 business days of delivery	Within 10 business days of delivery
Minimum order*	None	None	Locally negotiated	None
Guaranteed delivery time*	5 days	3 days	1 to 7 days	10 days
Clinical/in-service training	Included in product price	Included in product price	Included in product price	Included in product price
Returned goods policy* See Exhibit H for details.	Authorization required; products may be returned for a full refund or replacement	Products must be returned within 60 days of authorization and may be subject to a restocking fee	Authorization required; restocking fee of 5% of product cost or \$25, whichever is greater	25% restocking fee
Ordering instructions* See Exhibit I for details.	Phone: 866.433.4588 or 954.586.5309 Fax: 954.786.5310 Email: sales@medgluv.com	Phone: 800.633.5463	Per authorized distributor	Phone: 800.833.1181 or 973.335.288 extension 2120 Fax: 973.335.2900 Email: customercare@tronexcompany.co

*For orders through distributors, terms are negotiated between authorized distributor and member.



Market Highlights



Source: Premier SARA database



Effective May 1, 2019 through April 30, 2025

Sourcing Summary

Exam Gloves	
Committee:	Nursing – All contract award decisions for the Nursing portfolio are decided upon by this team of dedicated professionals.
Suppliers invited to participate:	<ul style="list-style-type: none"> • Ansell • Cardinal • Halyard • IHC • Medgluv • Medline • MG Products • ProtectUGuard • S2S Global • Sempermed • SW Safety • Tronex • Ventyv
Contracted suppliers:	<ul style="list-style-type: none"> • Ansell • Cardinal • Halyard • IHC • J2 Medical • Medgluv • Medline • S2S • Sempermed* • Tronex

*Sempermed (PP-NS-1232) terminated its agreement, effective August 1, 2020.

About the Nursing Committee

The members of the Nursing Committee come from all geographic regions of the United States and represent the full diversity of Premier entities: more than 4,000 U.S. hospitals and health systems and more than 175,000 other providers and organizations. Facilities are urban and rural, teaching and non-teaching, acute and non-acute. Clinical backgrounds include pediatric and adult nursing, infection control, respiratory therapy, clinical engineering, clinical education, and value analysis experience. The committee is rounded out with professionals from positions in administration and materials management.

Information contained in this document is current as of July 19, 2022.

NOT FOR DISTRIBUTION