



Printer supply solutions that help control costs while promoting environmental responsibility



Over 10,000 SKUs & Growing Daily!



Remanufactured Toner Cartridges



Barcode Supplies



Wide Format Printing



MICR



Postage Supplies

Quality is our priority

Price savings up to 54% compared to your office products supplier, plus:

- Lifetime Warranty
- Free 1 to 3 Day Ground Shipping
- Negotiated Pricing
- Sustainably Manufactured (ISO 9001:2015)
- OEM Quality
- Third-Party Tested
- TAA Compliant/ISO Certified

Program Strategy

Ongoing consultative spend reduction. We want to actively reduce your costs within our program. We achieve this through the following:

- Comprehensive Data Analysis
- Ongoing Business Reviews
- Appropriate Yield Cartridge
- Total Operating Cost Management
- Tailored Catalog (blocked items)

Sustainability

Remanufactured cartridges vs new printer cartridges save you money and measurably lower your carbon footprint.

- 79% Less Material Consumed
- 44% Less Natural Resources Consumed
- 51% Smaller Total Environmental Impact
- 48% Small Energy Demand
- CO₂ Reporting Available

“After completing our value analysis of this office products category spend, the resulting savings of 54% was unexpected. Over 115 of our member hospitals are enjoying this ongoing savings along with professional, personalized service. The ease of Guy Brown’s implementation made this a great business decision for the organization.”

Senior Director of Material Management
Top Five Largest IDNs





Smart Choices

- Tier 1 Diversity Spend
- Custom Reporting/Analytics
- Dedicated Account Consultant
- Programs Tailored to Your Company Initiatives
- Live Customer Support
- Intuitive and Easy Online Ordering

Smart Impacts

- Sustainable Manufacturing Practices
- 97% of Toner Cartridge Components can be recycled infinitely, keeping plastics out of landfills
- Zero Waste
- Lower Carbon Footprint

We take things one step further by providing free toner cartridge recycling for anyone to use. **Here's how it works:**

PRINT

Go to guybrown.com/recycle to print pre-paid return labels OR email your contact information to customercare@guybrown.com to request free boxes and pre-paid shipping labels.

RETURN

Pack up empty printer cartridges using prepaid shipping labels and send to Guy Brown for recycling. **Cartridges can be returned to Guy Brown regardless of brand or where they were purchased.**



For questions on how to partner with Guy Brown, contact our team at 877-521-0300 or customercare@guybrown.com