



Batteries and Battery Products



Effective December 1, 2018 through November 30, 2021

Products and Services Available

This category includes batteries and battery products, including rechargeable, non-rechargeable, disposable, button cell and specialty medical batteries.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 1b with Duracell.
- A PMDF/PA is not required with Energizer due to single tier offering.
- A PMDF/PA is required at Tier 2 or higher with Rayovac and S2S Global.

Aggregation Opportunities

- Aggregation is allowed for multi-facility systems, group purchasing organizations and established networks of facilities with Duracell, Rayovac and S2S Global.
- Aggregation is not application with Energizer due to single tier offering.

Class of Trade

- Agreements with Duracell, Rayovac and S2S Global are available to acute care, non-acute healthcare and non-healthcare facilities.
- The agreement with Energizer is allowed for acute care and non-acute healthcare facilities.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Energizer, Rayovac and S2S Global.
 - Energizer allows for pricing reviews (increases/decreases > 10 percent) based on supply chain or raw materials costs.
- Pricing is firm for 12 months with Duracell.
- Financial analysis reveals:
 - Duracell's new agreement pricing has an overall 8.6 percent increase compared to its expiring agreement pricing.
 - Energizer's new agreement pricing has a 10.2 percent increase overall compared to its expiring agreement pricing.
 - S2S Global is the low-cost supplier.
- Rayovac offers an early payment discount of 2 percent on orders paid within 30 days of product shipment, invoice receipt or acceptance, whichever date is later.
- Rayovac has a \$500 minimum order fee on direct orders.
- Available through distribution: Duracell, Energizer, Rayovac, S2S Global
- Available direct: Rayovac, S2S Global

Supplier Contact Information

- Duracell Industrial Operations Inc.: Kevin Holland, 908.399.0442, holland.k@duracell.com
- Energizer LLC: Raymond Glaser, 314.985.2088, raymonda.glaser@energizer.com
- Rayovac a division of Spectrum Brands Inc.: Cara Hinrichs, 608.275.4717, cara.hinrichs@spectrumbrands.com
- SVS LLC dba S2S Global: Chris McCaw, 704.931.3836, chris_mccaw@premierinc.com

Note: Supplier contact information is current as of January 30, 2020. For up-to-date contact information, see supplier's detail tab in Supply Chain Advisor.

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- [PDF value analysis toolkit:](#) A PDF version of the toolkit that maintains the integrity of links to Premier resources. This document is unable to be edited.
- [Product cross reference:](#) An Excel spreadsheet reference identifying product comparisons and functional equivalents. Both non-awarded supplier and awarded supplier product information are included.

Contracted Suppliers		
Supplier	New Contract	Expiring Contract
DURACELL	PP-MM-685	PP-MM-333
Energizer	PP-MM-684	PP-MM-332 AS-MM-332
RAYOVAC	PP-MM-687	New
S2S GLOBAL	PP-MM-688 AS-MM-688	New

The current agreement with Artisan Power (PP-MM-331) expires November 30, 2018.

ASCEND: This category has been designated as base. Visit the [ASCEND portal](#) for ASCEND launch materials.