



Stainless Steel Equipment, Storage Systems and Mobile Carts



Effective July 1, 2018 through June 30, 2021

Update January 2019: STERIS Corporation was added to the category effective February 1, 2019. For details, see the [category update document](#).

Products and services available

This category includes stainless steel cabinetry, casework, foodservice, mobile carts, shelving, IV and specialty stands, scrub sinks and tables and is open to the manufacturers or private label brands only.

How to operationalize these agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with AliMed and Lakeside.
- A PMDF/PA is not required with Blickman and Pedigo due to single tier offerings.

Aggregation opportunities

- Aggregation is allowed for multi-facility systems, group purchasing organizations and established networks of facilities with AliMed, Blickman and Lakeside.
- Aggregation is not applicable with Pedigo.

Class of trade

Agreements are available to acute care, non-acute healthcare and non-healthcare facilities.

Other key value and terms

- Pricing is firm for the term of the agreement with AliMed, Lakeside and Pedigo.
- Pricing is firm for the term of the agreement with Blickmann unless there is an unusual increase in cost (greater than or equal to 15 percent). Premier and seller must mutually agree to price increase.
- [Financial analysis](#) reveals:
 - Blickman's new agreement pricing is flat compared to its expiring agreement pricing.
 - Lakeside's new agreement pricing has a 2.8 percent increase compared to its expiring agreement pricing.
 - Pedigo's new agreement pricing has a 2.9 percent increase compared to its expiring agreement pricing.
 - [Scenario analysis](#) reveals the low-cost supplier varies by scenario.
- Lakeside offers drawings and prototypes with the purchase of custom products or modification to standard products and uncrating and roll-in delivery services on cart orders greater than \$10,000 as [value-adds](#).
- Available through distribution: AliMed, Blickman, Lakeside, Pedigo
- Available direct: AliMed, Blickman, Lakeside, Pedigo

Supplier contact information

- [AliMed Inc.](#): Jim Meeker, 781.329.2150 x191, jmeeker@alimed.com
- [Blickman Industries LLC](#): Rob Freedman, 973.330.0557, r.freedman@blickman.com
- [Lakeside Manufacturing Inc.](#): Patrick Kline, 414.902.6487, pkline@elakeside.com
- [Pedigo Products Inc.](#): Brenda Gillas, 800.822.3501 ext. 103, brenda.gillas@pedigo-usa.com

Note: Supplier contact information is current as of August 2, 2019. For up-to-date contact information, see supplier's detail tab in Supply Chain Advisor.

Related categories

- [Clinical Headwalls](#): Products such as vertical and horizontal headwalls for general care and acute care settings, patient service columns and over bed lighting systems
- [Furniture and Systems, Casegoods, Seating and Accessories](#): Furnishings, furniture, cabinetry, case goods, multiple seating, ergonomics, fabrics, artwork, related accessories, restoration and repair

Awarded suppliers		
Supplier	New Contract	Expiring Contract
AliMed	PP-MM-634	New
BLICKMAN <small>INNOVATION BUILT ON EXPERIENCE</small>	PP-MM-635	PP-MM-310
LAKESIDE	PP-MM-636	PP-MM-311
PEDIGO <small>manufacturing lifetime value</small>	PP-MM-637	PP-MM-312

Blickman and Pedigo are small business enterprises (SBEs).

ASCEND®: There is no ASCEND award in this category.



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Related categories (continued)

- [High Density Mobile Storage](#): Solid steel shelving, rotary storage systems and related high density storage accessories
- [Modular Casework, Storage Systems and Mobile Carts](#): Non--stainless steel modular casework, mobile carts, storage systems, warming cabinets, wire shelving and work centers

Full launch content and additional resources available in Supply Chain Advisor

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.



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Category Information

This category includes stainless steel cabinetry, casework, foodservice, mobile transport carts, shelving, IV and specialty stands, scrub sinks and tables.

Per the [American Iron and Steel Institute \(AISI\)](#), stainless steel is the term for grades of steel that contain more than 10 percent chromium, with or without other alloying elements. Stainless steel resists corrosion, maintains its strength at high temperatures and is easily maintained. As a result, it is used widely in items such as automotive and food processing products, as well as medical and health equipment.

Common grades of stainless steel are:

- **Type 304:** The most commonly specified [austenitic](#) (chromium-nickel stainless class) stainless steel, accounting for more than half of the stainless steel produced in the world. This grade withstands ordinary corrosion in architecture, is durable in typical food processing environments and resists most chemicals. Type 304 is available in virtually all product forms and finishes.
- **Type 316:** Austenitic stainless steel containing 2 to 3 percent [molybdenum](#) (whereas 304 has none). The inclusion of molybdenum gives type 316 greater resistance to various forms of deterioration.
- **Type 409:** [Ferritic](#) (plain chromium stainless class) stainless steel suitable for high temperatures. This grade has the lowest chromium content of all stainless steels, thus is the least expensive.
- **Type 410:** The most widely used [martensitic](#) (plain chromium stainless class) stainless steel that features an extremely high level of strength. It is a low-cost, heat-treatable grade suitable for non-severe corrosion applications.
- **Type 430:** The most widely used [ferritic](#) stainless steel, offering general-purpose corrosion resistance, often in decorative applications.

[Stainless steel finishes](#) typically available in this area include:

- **Number 2D:** [Cold rolled](#), heat-treated (annealed) and subject to an acid solution (pickled); surface is smooth
- **Number 2B:** Gives a number 2D finish a smoother surface by means of further light rolling (skin pass)
- **Number 2BA:** Cold rolled, [bright annealed](#) and skin passed; surface is bright and reflective
- **Number 4:** Brushed finish, typically used for restaurant and kitchen equipment
- **Number 6:** Matte finish, offering lower reflectivity than the number 4 finish

Source: AISI

The following tools and resources within this toolkit are designed to assist you through the value analysis process:

- [Product offering](#)
- [Critical specifications](#)
- [Product review tips](#)
- [Supplier tiers](#)
- [Financial analysis](#)
- [Value-adds](#)
- [Market highlights](#)
- [Terms and conditions](#)

Industry guidelines and resources

Press ctrl + click on blue hyperlink for more information.

The Stainless Steel Information Center (SSINA) Design guidelines for the selection and use of stainless steel	An overview of a broad range of stainless steels, their compositions, properties, fabrication and use; offers guidance on selecting the proper stainless steel by weighing four elements: corrosion or heat resistance, mechanical properties, fabrication operations and total cost.
American Society for Testing Materials (ASTM)	<ul style="list-style-type: none"> • ASTM A480 / A480M - 11a: Standard specification for general requirements for flat-rolled stainless and heat-resisting steel plate, sheet and strip • ASTM A240 / A240M - 11a: Standard specification for chromium and chromium-nickel stainless steel plate, sheet and strip for pressure vessels and for general applications • ASTM A380 - 06: Standard practice for cleaning, descaling and passivation of stainless steel parts, equipment and systems



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Product Offering

Product images are a representation of products included in this category. For a complete list of contracted products, please see Supply Chain Advisor® for more details. Press ctrl + click on supplier name to visit supplier websites.

	<u>AliMed</u>	<u>Blickman</u>	<u>Lakeside</u>	<u>Pedigo</u>
Non-food products				
Blanket and fluid warming cabinets		✓		✓
Caster replacement parts	✓	✓	✓	✓
Closed case carts and accessories		✓	✓	✓
Cabinets		✓	✓	✓
Equipment stands		✓	✓	✓
Hampers		✓	✓	✓
IV poles		✓	✓	✓
Mayo stands		✓	✓	✓
Multi-purpose carts		✓	✓	✓
Open case carts and accessories	✓	✓	✓	✓
Sinks (surgeon, utility, hand washing)		✓		
Sitting stools		✓		✓
Specialty utility carts		✓	✓	✓
Step stools		✓		✓
Surgical back tables		✓	✓	✓
Utility carts		✓	✓	✓
Utility tables		✓	✓	✓
Food products				
Banquet supply carts			✓	
Can dispensing racks			✓	
Cooking carts			✓	
Dish carts			✓	



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Product Offering (continued)

	<u>AliMed</u>	<u>Blickman</u>	<u>Lakeside</u>	<u>Pedigo</u>
Food products				
Drying racks			✓	
Enclosed utility carts			✓	✓
Heated cabinets			✓	
Ice carts			✓	
Kitchen machine stands			✓	
Multi-shelf open carts			✓	✓
Mobile work tables			✓	✓
Patient tray delivery carts			✓	
Pan and rack tables			✓	
Pellet heater and dispensers			✓	
Portable beverage bars			✓	
Serving carts and kiosks			✓	
Transport cabinets			✓	
Tray and rack dispensers			✓	
Tray starter stations			✓	
Utility carts			✓	





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Critical Specifications

Premier's [Materials Management Committee](#) considered the criteria below when making contract award decisions. These are recommended variables for evaluation in product selection. All information comes directly from supplier responses to Premier's Request for Information.

	AliMed	Blickman	Lakeside	Pedigo
Product information				
Food and Drug Administration (FDA) clearance	Yes	Yes	Supplier did not provide	Yes
Recalls within the last three years	No	No	No	No
Backorders within the last two years	No	Yes, during periods of increased demand	No	Yes, during periods of increased demand
Contra-indications	None	None	None	None
Minimum shelf life	≥ 3 years	≥ 3 years	≥ 3 years	≥ 3 years
Critical criteria				
Finishes available	Powder-coat solid or wood laminate	Brushed stainless steel	Polished stainless steel	Brushed stainless steel
Product combinations	Stainless steel and molded plastic or aluminum and molded plastic	All stainless steel; stainless steel and aluminum or composite base	None	Stainless steel and copper alloy
Fully welded construction	Yes	Product-dependent	No	Yes
Customizable	No	Yes	Yes	Yes
Castor size	3 to 5 inches	6 inches	5 to 6 inches	5 to 6 inches
Supplier attributes				
Staff educational offerings	In-house seminars and training products; online webinars	None	None	In-house seminars and training products; online webinars and education materials; at home education materials
Patient educational offerings	Toll-free call center for consumer questions	None	None	Online webinars and education materials; take-home education materials; toll-free call center for consumer questions
Manufacturing locations	U.S.	U.S.	U.S.	U.S., Canada
Sales representatives – acute care (full-time employees)	5 to 20	5 to 20	5 to 20	5 to 20
Sales representatives – alternate site (full-time employees)	5 to 20	5 to 20	< 5	5 to 20
Clinical representatives (full-time employees)	0	0	0	0



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Product Review

Factors influencing the [Materials Management Committee's](#) decision to move suppliers through the contracting process focused on committee member discussions and [critical specifications](#).

When conducting a review in your facility, consider:

- Available non-food and food products
- Custom product design offerings
- Available stainless steel grades and finishes
- Order assembly capabilities
- Packaging removal
- Supplier's ability to delay deliveries until facility is ready
- Warranty details
- Equipment ergonomics
- [SSINA design guidelines for the selection an use of stainless steel](#)

Consider speaking with the following influencers and decision makers:

- Materials management and directors
- Facilities management and directors



Supplier Tiers

New supplier →

AliMed new tiers (PP-MM-634)	
Total product purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required
Tier 2	≥ \$15,000

Blickman expiring tiers (PP-MM-310)	
Total product purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required

→

Blickman new tiers (PP-MM-635)	
Total product purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required

Lakeside expiring tiers (PP-MM-311)	
Total product purchases (per calendar year)	
Tier 1	< \$5,000
Tier 2	\$5,000 to < \$25,000
Tier 3	≥ \$25,000

→

Lakeside new tiers (PP-MM-636)	
Total product purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required
	\$5,000 to < \$25,000
	≥ \$25,000



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Supplier Tiers (continued)

Pedigo expiring tiers (PP-MM-312)	
Total product purchases (per calendar year)	
Tier 1	< \$5,000
Tier 2	\$5,000 to < \$15,000
Tier 3	\$15,000 to < \$25,000
Tier 4	≥ \$25,000

→

Pedigo new tiers (PP-MM-637)	
Total product purchases (per calendar year)	
Tier 1	No commitment required, PMDF not required



Financial Analysis

The financial analyses include the following:

- Incumbent new agreement pricing compared to incumbent expiring agreement pricing
- Supplier new agreement pricing – Differential between tiers
- Supplier comparison – Pricing scenarios

Cross reference performed by product planning staff and validated by suppliers. Calculations are based upon overall Premier utilization. **Individual savings will vary.**

Notes: Weighted financial analysis considers the impact of each product increase/decrease in proportion to the aggregated Premier member purchase volume. Non-weighted financial analysis considers every product equally regardless of volume purchased.

When conducting an analysis, product quantity values are adjusted to represent the total number of consumable units for unit of measures (UOM). Using the same quantity of measurement values creates consistency for all calculations within a category.

Blickman <u>new</u> agreement pricing compared to Blickman <u>expiring</u> agreement pricing (weighted)	
Tier 1/Tier 1	Overall
0%	0.0%

Lakeside <u>new</u> agreement pricing compared to Lakeside <u>expiring</u> agreement pricing (weighted)			
Tier 1/Tier 1	Tier 2/Tier 2	Tier 3/Tier 3	Overall
2.8% increase	2.7% increase	2.7% increase	2.8% increase

Pedigo <u>new</u> agreement pricing compared to Pedigo <u>expiring</u> agreement pricing (weighted)	
Tier 1/Tier 4	Overall
2.9% increase	2.9% increase



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Financial Analysis (continued)

Supplier new agreement pricing – Differential between tiers			
Supplier	List price to Tier 1	Tier 1 to Tier 2	Tier 2 to Tier 3
AliMed	12.9% savings	5.0% savings	N/A
Blickman	46.8% savings	N/A	N/A
Lakeside	55.9% savings	2.0% savings	2.1% savings
Pedigo	43.2% savings	N/A	N/A

The [Materials Management Committee](#) looked at the Top Tier and Tier 1 prices in five stainless steel, equipment, storage systems and mobile cart scenarios.

- **Cart** features must include: Overall outside dimensions of 46¼” W x 27½” D x 59” H; usable interior space of 37¼” W x 23½” D x 44¾” H; double doors; 6” diameter, maintenance-free, high-temperature, engineered thermoplastic casters; two swivel wheels and two wheels with direction lock; polycarbonate scratch-resistant cart door windows for see-through ability; aluminum and stainless steel construction, integrated body, floor and doors; interior floor is sloped at 1½” to the rear of cart; roll-out shelves with two position latch mechanisms; ability to quickly drain during cart washing to minimize residual water; polymer handle; horizontal mounted paddle latches.
- **Lower metal exchange wall cabinet** features must include: Dimensions of 22” D x 41”W x 35½” H; powder-coated metal; hinged glass; locking: Keyless (mechanical and digital), digital proximity locks, keyed, wardrobe LED lighting.
- **Surgical back tables** features must include: Main table dimensions of 30” D x 72” W x 34” H; top shelf dimensions of 20” D x 72” W’ specialty back table design with additional room for large cases; tuck-away cantilevered shelf to hold multiple trays angled for clear observation of instruments; 4” D heavy-duty ball bearing brake/swivel casters; single-pedal brake.
- **Blanket and fluid warming cabinet** features include: Dimensions of 30” W x 26” D x 74½” H; three shelves; 15 amps; 1500 total wattage; ship weight of 495 lbs.; glass door; double-door warming cabinets; 74½” tall blanket warmers; two separately heated compartments for solutions; key and passcode lockout to control temperature; self-closing, magnetic gasket, adjustable tension doors; no-set temperature restriction between compartments; integrated casters.
- **Utility table** features must include: Main table dimensions of 48”W x 24”D x 34”H; stainless steel SterilGARD construction to eliminate full sub-tops; 3” rubber, double-ball bearing casters for silent mobility; sound-deadened reinforcing channels for quiet use; must be easy to clean and lightweight.

Top Tier and Tier 1 pricing scenarios: Scenario comparisons					
Supplier	Scenario one: Carts	Scenario two: Lower metal exchange wall cabinet	Scenario three: Surgical back tables	Scenario four: Blanket and fluid warming cabinets	Scenario four: Utility table
AliMed	N/A	N/A	N/A	N/A	N/A
Blickman	1	N/A	N/A	N/A	1
Lakeside	3	1	N/A	N/A	2
Pedigo	2	N/A	1	1	3

Note: N/A indicates supplier does not carry items that fit that scenario.



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Value-adds

Supplier value-add programs

Lakeside

See Exhibit J Value Adds for more details.

Drawings and prototypes	For all custom product orders or modification requests to standard products, Lakeside will provide the drawings and prototypes at no added cost.
Uncrating and roll-in delivery	For cart orders > \$10,000, Lakeside will provide uncrating services and roll-in delivery at no added cost.



Terms and Conditions

	Alimed	Blickman	Lakeside	Pedigo
Diversity status	N/A	SBE	N/A	SBE
Electronic PA/P MDF	Required for Tier 2	Not required due to single tier offering	Required for Tier 2 or higher	Not required due to single tier offering
Aggregation	Allowed for multi-facility systems, group purchasing organizations and established networks of facilities	Allowed for multi-facility systems, group purchasing organizations and established networks of facilities	Allowed for multi-facility systems, group purchasing organizations and established networks of facilities	Not applicable
Class of trade	Allowed for acute care, non-acute healthcare, non-healthcare, retail pharmacies and durable medical equipment suppliers	Allowed for acute care, non-acute healthcare, non-healthcare, retail pharmacies and durable medical equipment suppliers	Allowed for acute care, non-acute healthcare, non-healthcare, retail pharmacies and durable medical equipment suppliers	Allowed for acute care, non-acute healthcare, non-healthcare, retail pharmacies and durable medical equipment suppliers
Local negotiation	Allowed	Allowed	Allowed	Allowed
Price protection	Firm for the term of the agreement	Firm for the term of the agreement unless there is an unusual increase in cost ($\geq 15\%$); Premier and seller must mutually agree to price increase	Firm for the term of the agreement	Firm for the term of the agreement
Direct/distribution	Direct and through authorized distributors	Direct and through authorized distributors	Direct and through authorized distributors	Direct and through authorized distributors

*For orders through distributors, terms are negotiated between authorized distributor and member.



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Terms and Conditions (continued)

	AliMed	Blickman	Lakeside	Pedigo
Payment terms*	<p>Products requiring installation: 50% within 60 days of product delivery or invoice receipt, whichever date is later; remaining balance within 30 days of product acceptance</p> <p>Products not requiring installation: Within 60 days of product acceptance or invoice receipt, whichever date is later</p>	<p>Within 30 days of product acceptance or invoice receipt, whichever date is later</p>	<p>Products requiring installation: 50% within 60 days of product delivery or invoice receipt, whichever date is later; remaining balance within 30 days of product acceptance</p> <p>Products not requiring installation: Within 60 days of product acceptance or invoice receipt, whichever date is later</p>	<p>Within 45 days of product delivery or invoice receipt, whichever date is later</p>
Early payment discount*	None	1% discount if paid within 10 days	1% if paid within 15 days	None
Electronic payments*	Electronic fund transfers, purchase cards and credit cards allowed at no added cost	Electronic fund transfers, purchase cards and credit cards allowed at no added cost	Electronic fund transfers, purchase cards and credit cards allowed at no added cost	Electronic fund transfers, purchase cards and credit cards allowed at no added cost
Shipping terms*	<p>Orders requiring truck shipments: Transportation and insurance prepaid and added to member invoice; title and risk of loss transfer on delivery to member</p> <p>Orders not requiring truck shipments and over \$175: Transportation and insurance paid by seller; title and risk of loss transfer on delivery to member</p>	<p>Transportation and insurance prepaid and added to member invoice; title and risk of loss transfer on delivery to member</p>	<p>Orders ≥ \$2,500: Transportation and insurance paid by seller; title and risk of loss transfer on delivery to member</p> <p>Orders ≤ \$2,500: Transportation and insurance prepaid and added to member invoice; title and risk of loss transfer on delivery to member</p> <p><i>Note:</i> Orders can include stainless steel and modular casework categories</p>	<p>Transportation and insurance prepaid and added to member invoice; title and risk of loss transfer on delivery to member</p>
Freight management*	Will accommodate at no added cost	Will accommodate at no added cost	Will accommodate at no added cost	Will accommodate at no added cost
Acceptance	Within 90 days of installation or delivery	Within 90 days of installation or delivery	Within 90 days of installation or delivery	Within 10 days of product delivery
Minimum order*	None	\$25	None	None
Large order threshold*	\$25,000	\$50,000	None	Locally negotiated

*For orders through distributors, terms are negotiated between authorized distributor and member.



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Terms and Conditions (continued)

	AliMed	Blickman	Lakeside	Pedigo
Guaranteed delivery time*	Locally negotiated	Locally negotiated	Carts: 30 days Casework: 60 days	30 days
User training	Seller's product support team is available from 8:30 a.m. to 6:00 p.m. at 800.255.2610 ext. 103	Provided at no added cost	Provided at no added cost	Provided at no added cost
Biomedical training	Available at no added cost for one person	Available at no added cost for one person	Available at no added cost for one person	Not contracted for
Inside delivery of products	Available for purchase (\$75 fee added to member invoice)	Not contracted for	Available on cart orders > \$10,000; see value-adds for details	Not contracted for
Installation (e.g. uncrating, removal of packaging materials, etc.)	Included in product price for applicable items	Not contracted for	Upon request, provided by a third-party; installation charges added to member invoice	Provided at no added cost
Replacement parts	Will be provided within 24 hours of request for 7 years from product discontinuation, reasonable product substitution discontinuation or warranty expiration	Will be provided within 24 hours of request for 7 years from product discontinuation, reasonable product substitution discontinuation or warranty expiration	Will be provided within 24 hours of request for 7 years from product discontinuation, reasonable product substitution discontinuation or warranty expiration	Will be provided within 24 hours of request for 7 years from product discontinuation, reasonable product substitution discontinuation or warranty expiration
Warranties* See Exhibit G for details.	Products shall be free from defects in materials and workmanship for 12 months from product acceptance	Products shall be free from defects in materials and workmanship for the life of the product	Products shall be free from defects in materials and workmanship for 1 year from shipment; component pumps shall be free of defects in materials and workmanship for 2 years from shipment	Products shall be free from defects in materials and workmanship for 3 years from invoice date
Returned goods policy* See Exhibit H for details.	Prior authorization required. Eligible products may be returned within 30 days of acceptance and subject to a 10% restocking fee.	Eligible products may be returned for credit within one year of purchase and subject to a restocking fee of up to 35%	Prior authorization required. Product returns may be subject to a restocking fee of up to 15%.	Prior authorization required. Product returns may be subject to a 20% restocking fee. If member is reordering, product returns subject to a 10% restocking fee.
Ordering instructions* See Exhibit I for details.	Phone: 781.329.2900 Fax: 800.437.2966 Web: www.alimed.com Email: orders@alimed.com	Fax: 973.330.0594 Email: info@blickman.com	Phone: 800.558.8565 Fax: 414.902.6446 Email: lmorders@elakeside.com	Phone: 800.822.3501 Fax: 360.696.1700 Email: custserv@pedigo-usa.com

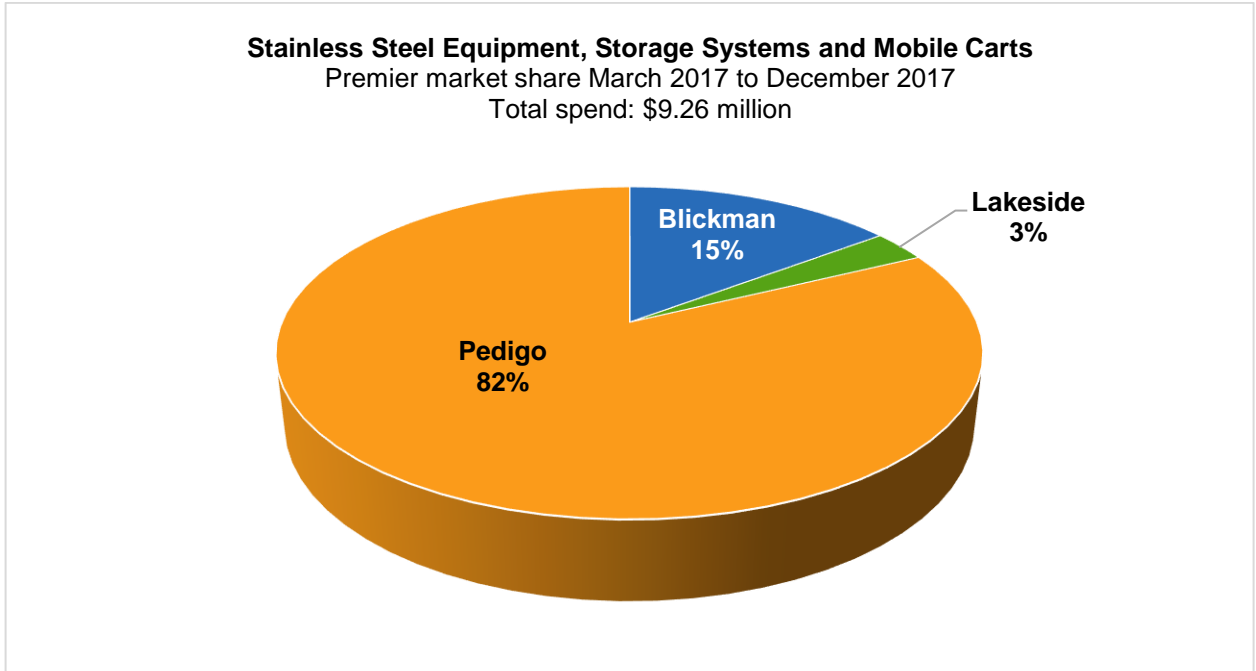
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Market Highlights



Source: Premier CAMS database



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Sourcing Summary

Stainless Steel Equipment, Storage Systems and Mobile Carts	
Committee:	Materials Management – All contract award decisions for the Materials portfolio are decided upon by this team of dedicated professionals
Suppliers invited to participate:	<ul style="list-style-type: none"> • AliMed • Armstrong Relocation • Blickman • Eagle Group • Emerson Electric • Enthermics Medical Systems • Global Computer Supplies • Harlow's Kitchen Concepts • Herman Miller • Lakeside Manufacturing • MASS Medical Storage • Millenia Products Group • Norris Products • Omnimed • Pedigo Products • Pryor Creek Storage • Steelco-USA • Suburban Surgical • Waterloo Industries
Awarded suppliers:	<ul style="list-style-type: none"> • AliMed • Blickman • Lakeside • Pedigo

About the Materials Management Committee:

The Materials Management Committee consists of 17 distinguished representatives with different leadership roles within the hospital environment, such as contracting, purchasing, value analysis, business intelligence, supply chain, clinical roles, biomedical engineers and procurement. Average experience of the committee members is 24 years. The committee member facilities are in all regions of the U.S. and include both rural and urban settings, as well as several teaching facilities. In total, these facilities represent more than 35,000 beds.

- Premier used an eRFP process when sourcing this portfolio. RFIs (requests for information) were sent to the vendors listed in the table above.
- Vendors moving to the final bid process successfully met the Materials Management Committee's primary areas of focus for this category.

Information contained in this document is current as of January 31, 2019.

Why price activation/PMDF is important

In addition to ensuring member and supplier agreement for both appropriate price tier(s) and applicable facilities, price activation (PA)/PMDF also enables:

- Member visibility to the PA/PMDF status in the Supply Chain Advisor catalog at the contract and price tier level.
- Transmission of PA/PMDF information to SpendAdvisor® and Global Healthcare Exchange (GHX).
- Price tier visibility for boarded distributors (i.e. distributors with direct access to Supply Chain Advisor on all contracts where they were selected as a distributor).

Questions

For questions about these agreements, please contact your local Premier representative or the Premier Solution Center at 877.777.1552 or solutioncenter@premierinc.com. Pricing and other contract information may be accessed through Premier's Supply Chain Advisor® catalog at <https://premierconnect.premierinc.com>.