



Energy Services: Procurement, Efficiency and Renewable



Effective November 1, 2019 through October 31, 2022

Products and Services Available

This category includes performance-based supply-side energy management services, such as performance of real-time, online reverse energy auctions, energy acquisition services, energy contractor services and energy efficiency services that help facilities identify, evaluate and implement energy-saving measures. Brokers, wholesalers and direct utility providers who provide energy services, such as natural gas, electricity, oil, gasoline and sustainable and renewable power (wind, solar, etc.) are also included.

How to Operationalize These Agreements

A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with all suppliers.

Aggregation Opportunities

Aggregation is allowed for multi-facility systems, group purchasing organizations and established networks of facilities with all suppliers.

Class of Trade

Agreements with all suppliers are available to acute care, non-acute healthcare and non-healthcare facilities.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with all suppliers.
- Financial analysis reveals:
 - Hospital Energy's new agreement pricing is flat compared to its expiring agreement pricing.
 - TBG Energy's new agreement pricing is flat compared to its expiring agreement pricing.
- Hospital Energy, Next Generation, TBG Energy and Tradition Energy offer early payment discounts.
- Available direct: Ecom-Energy, Enel X, Hospital Energy, Next Generation Fuel, Quotenergy, TBG Energy, Tradition Energy

Supplier Contact Information

- Ecom-Energy of California Inc.: Ryan de la Cruz, 610.818.1801, rdelacruz@ecom-energy.com
- Enel X North America Inc.: Richard Suchant, 980.307.1881, richard.suchant@enel.com
- Hospital Energy LLC: Mark Mininberg, 203.668.3522, mark@hospitalenergy.com
- Next Generation Fuel LLC: Bernita McCann, 888.410.6448, bernita@nxtgenfuel.com
- Quotenergy LLC: Glencora Ore, 512.203.3933, glencora@quotenergy.com
- TBG Energy LLC: Nick Lafferty, 303.638.9829, nlafferty@thebrogdongroup.com
- TFS Energy Solutions LLC dba Tradition Energy: Bob Wooten, 713.609.9929, bob.wooten@traditionenergy.com

Note: Supplier contact information is current as of August 1, 2019. For up-to-date contact information, see supplier's detail tab in Supply Chain Advisor.

Related Categories

- HVAC Equipment, Controls and Service: Products and services used to provide proper comfort, air quality, ventilation and room air distribution throughout your facility
- Total Building Environment Systems and Controls: Space controllers, zone sensors and overall energy management and monitoring/system training

Contracted Suppliers		
Supplier	New Contract	Expiring Contract
ecom-energy	PP-FA-767	New
enel x	PP-FA-766	New
HOSPITAL ENERGY POWER TO HEAL	PP-FA-763	PP-FA-527
NEXTGEN Fueling the Future	SD-FA-034	SD-FA-033
QuotEnergy ADVISORS	PP-FA-772	New
Brogdon	PP-FA-764	PP-FA-526*
Tradition Energy	PP-FA-765	New

Ecom-Energy is a minority-owned business enterprise (MBE). Next Generation Fuel is a woman-owned business enterprise (WBE). TBG Energy is a small business enterprise (SBE).

* Brogdon Group changed its name to TBG Energy.

Current agreements with NRG Advisory Services (PP-FA-530) and Trane (PP-FA-528) expire October 31, 2019.

ASCEND®: There is no ASCEND award in this category.



Energy Services: Procurement, Efficiency and Renewable



Effective November 1, 2019 through October 31, 2022

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION