



Fire and Life Safety Products and Services



Effective July 1, 2019 through June 30, 2022

Products and Services Available

This category includes products designed to protect and facilitate the emergency evacuation of a building. These products are used to detect fire, activate an alarm, extinguish or control a fire, and control or manage smoke and byproducts of a fire.

This category was previously sourced as Fire, Life Safety, Security Systems and Services category. Security systems can now be found in the Security Systems and Services category.

How to Operationalize These Agreements

A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with both suppliers.

Aggregation Opportunities

Aggregation is allowed for multi-facility systems, group purchasing organizations and established networks of facilities with both suppliers.

Class of Trade

Agreements are available to acute care, non-acute healthcare and non-healthcare facilities.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Life Safety Services.
- Pricing is firm for 12 months with Cintas. There is potential for increases/decreases in the second and third years of the agreement, capped at 2 percent.
- Cintas' new agreement tier structure is based on geographic location, whereas its expiring tier structure was a single tier offering. Due to this change in tier structure, a financial analysis is unavailable. Members may see pricing increases due to increases in labor costs and raw materials. Cintas guarantees that pricing for current members will not increase more than 5 percent.
- The pricing reflected in the Exhibit A-3 Price List is ceiling pricing, and in competitive situations actual pricing may go below the ceiling prices listed on the exhibit.
- Life Safety Services offers an early payment discount of 2 percent.
- Available direct: Cintas, Life Safety Services

Supplier Contact Information

- Cintas Corporation: Erika Rosenberger, 708.910.6349, rosenbergere@cintas.com
- Life Safety Services (LSS) LLC: Marc Linden, 888.675.4519, mlinden@lifesafetyservices.com

Note: Supplier contact information is current as of May 10, 2019. For up-to-date contact information, see supplier's detail tab in Supply Chain Advisor.

Related Categories

- Doors, Frames and Hardware: Total door-opening solutions for doors and frames, including mechanical and electro mechanical locking, access control, entrance automation, security and identity controls
- HVAC Equipment, Controls and Services: Chillers, air handlers, condensing units, rooftop units, generator sets, control systems, maintenance and services
- Security Systems and Services: Security products and services, such as guest identification, identification badging, access control, closed-circuit television (CCTV) cameras, property protection, onsite security personnel, security training and emergency operations center (EOC) training
- Total Building Environment Systems and Controls: Space controllers, zone sensors and overall monitoring/system training

Contracted Suppliers		
Supplier	New Contract	Expiring Contract
	PP-FA-740	PP-FA-521
	PP-FA-741	New

The current agreement with Siemens (PP-FA-525) expires June 30, 2019. The agreement with Critical System Solutions (PP-FA-522) expired December 31, 2018.

ASCEND®: There is no ASCEND award in this category.



Effective July 1, 2019 through June 30, 2022

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- [PDF value analysis toolkit](#): A PDF version of the toolkit that maintains the integrity of links to Premier resources. This document is unable to be edited.

NOT FOR DISTRIBUTION