



Hard Copy Document Shredding and Media Destruction Services



Effective August 1, 2019 through July 31, 2022

Products and Services Available

This category includes onsite and offsite shredding and the destruction of confidential hard copy paper and media, such as hard drives.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with Rapid Shred. A service agreement may also be required.
- A PMDF/PA is not available with Stericycle because there are no pricing tiers associated with the agreement.
- A service agreement is required with Stericycle. See Exhibit H-9 for details.

Aggregation Opportunities

- Aggregation is allowed for multi-facility systems, group purchasing organizations and established networks of facilities with Rapid Shred.
- Aggregation is locally negotiated with Stericycle.

Class of Trade

- Rapid Shred's agreement is available to acute care, non-acute healthcare and non-healthcare facilities.
- Stericycle's agreement is available to acute care hospitals, facilities at least 51 percent owned by an acute care hospital and non-acute healthcare facilities.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Rapid Shred.
- Pricing is locally negotiated with Stericycle. Because pricing is locally negotiated, a comparison between Stericycle's new agreement with its expiring agreement is unavailable.
- Rapid Shred offers a 2 percent early payment discount.
- Stericycle may charge a late fee equal to the greater of 1.5 percent per month or the maximum rate permitted by law.
- Rapid Shred offers regional geographic coverage in the areas of Michigan, Northern Indiana and Northwest Ohio.
- Stericycle offers national geographic coverage.
- Available direct: Rapid Shred, Stericycle

Supplier Contact Information

- Rapid Shred LLC: Scott Dennis, 616.735.2900, sdennis@rapidshred.com
- Stericycle Inc.: Mark Battaglia, 801.599.6040, mbattaglia@stericycle.com

Note: Supplier contact information is current as of May 1, 2019. For up-to-date contact information, see supplier's detail tab in Supply Chain Advisor.

Purchased Services Field Team

The Purchased Services Field Team is available to help you with these agreements.

- East Coast, West Coast: Jeff Little, 281.734.3421, jeff_little@premierinc.com
- Midwest: David Starbuck, 502.836.8520, david_starbuck@premierinc.com

Related Categories

- Document Management Solutions: Software-based systems and solutions that organize and manage electronic and paper documents throughout an organization
- Equipment Recycling and E-waste Management: Liquidation and disposable services for excess medical and non-medical (office, information technology, telecommunications) equipment and electronic and metal recycling services
- Waste Management Products and Services: Waste removal, regulated medical waste disposal and recycling

Contracted Suppliers

Supplier	New Contract	Expiring Contract
RAPID SHRED	PP-SV-225	New
Stericycle	PP-SV-224	PP-SV-115* AS-SV-115*

Rapid Shred is a small business enterprise (SBE).

*In 2015, Stericycle [acquired](#) Shred-It.

The current agreement with AMS Store & Shred (PP-SV-114) expires July 31, 2019.

ASCEND®: There is no ASCEND award in this category.



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Full Launch Content and Additional Resources Available in Supply Chain Advisor

- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

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