



## Waste Cost Reductions by Refuse Specialists

### **Overview**

Refuse Specialists reduces Member waste expenses (solid waste, regulated medical waste, and recycling) by net ~20%, with zero cost and zero risk for the Member. Applying a powerful Big-Data system with a waste-specific GPO approach to get the best price, Refuse Specialists manages waste-contractors across North America in a way that generates savings, generally without changing services or contractors. Refuse Specialists is a certified WOSB.

Clients include businesses, hotels, restaurant chains, huge real estate portfolios, schools, manufacturers, distributors, IDN's and Continuum of Care all over North America. In all, they manage waste-spend for clients in the \$100MM's of dollars annually. Some of their bigger client accounts have thousands of locations, and all the data from all those renegotiations educate the system. Dossiers on 1600+ North American waste contractors, combined with 30 years of waste industry mastery provides knowledge of best-rate for any hauler in any area, and unparalleled buying power allows them to get those best rates for you.

Acting as your outsourced "Waste Division," RS is your single-source provider for waste-stream diversion, recycling, contract renegotiation, vendor management, service-level review, invoice reconciliation and enterprise data insight. They have data on every contractor in North America, but are contractor-agnostic with no favorites, no affiliations, no partnerships and no obligations. They provide this service on a success-fee basis, meaning their goals are aligned with yours creating savings via renegotiation of existing contracts, diversion, recycling and auditing, because they only profit from a share in the savings created for you. Current clients are experiencing an average net-cost-reduction of 20.3%

Every line of every invoice every month is electronically scraped and audited. Then the system contests all errors, and our account managers follow up, with audit-savings accruing to you only. You select your billing option, but all options provide supporting line-item details, with customized payment management options available at no cost. Transparent data access is available through the proprietary Big-Data System called ProRefuse® via decisional dashboards, or customized reports for deeper data needs.

### **Benefits Summary**

- No upfront costs
- Average net ~20% cost reduction
- No-risk "Guarantee" of 10% cost reduction
- Customized payment management services at no cost
- Automatic electronic auditing and reconciliation at no cost
- Off-budget "Waste Department" for all waste issues at no cost
- Waste-stream diversion, reduction, and recycling analysis for further reductions
- Visibility into your waste stream – deep data and decisional dashboards at no cost
- Easy - (About an hour to get started, with a simple ¾ page consulting agreement)
- Waste dollars satisfy diversity spending goals (Woman-Owned Business Enterprise)

### **How They Do What Others Cannot**

- Managing \$100MM's of waste spend means huge buying power and renegotiation clout for you
- 30 years of relationships with 1600 waste contractor executives/owners means influence for you
- Big-Data ProRefuse® database means detailed ops knowledge and actual-cost info to increase your NOI
- ProRefuse® auditing engine means electronic scraping & auditing of every invoice for more savings

[www.refusespecialists.com](http://www.refusespecialists.com)

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